

VA

# ONE-TIME CLOSE NEW CONSTRUCTION LOAN





Michigan (NMLS# 2429252) | Florida (NMLS# FL0024780) | Colorado (NMLS# 2429252)

All loan programs, interest rates, down payment requirements, and terms are subject to credit approval, underwriting guidelines, investor requirements, and may change without notice. Not all applicants will qualify. Restrictions may apply, including but not limited to geographic limitations, property type, and occupancy requirements.



# Highlights



**Avoids Double Closing Costs:** Simplify the process by avoiding the expense and hassle of two separate closings. One-Time Close Construction loans, also known as Construction-to-Permanent loans, offer the most efficient solution to achieve your objectives.

**Backed by the VA:** This is a mortgage backed by the VA, not a risky, high-interest portfolio loan.

**Low Down Payment:** Secure your dream home with as little as 0% down.\* The loan can finance both the and acquisition and the construction or just the construction if you already own the land.

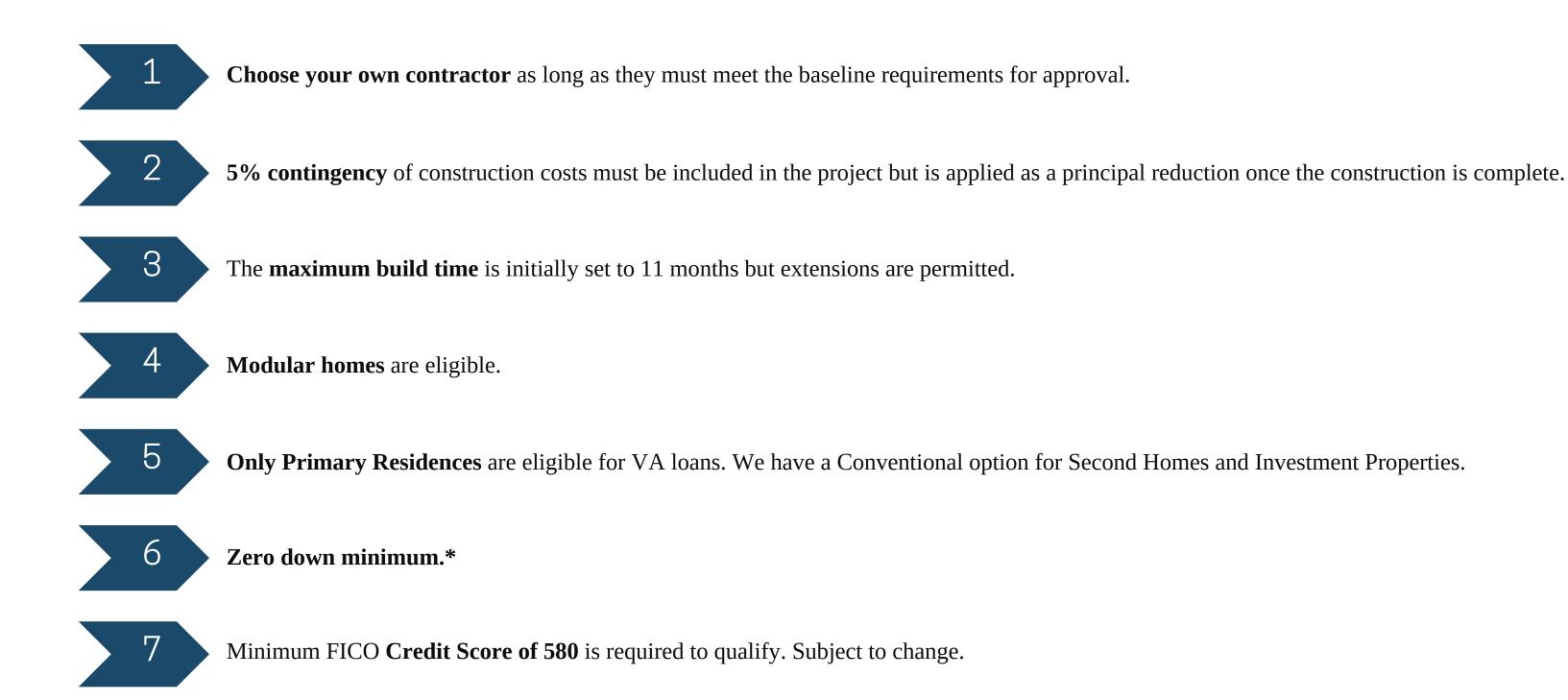
**Payment Structure:** The interest-only payments which are based solely on the amount drawn during construction are included as part of the overall construction budget so you avoid needing to make those payments. Once construction is complete, you start making normal interest + principal payments.

**Fast Initial Draw Availability:** The initial draw becomes available within 3–6 days after closing, allowing your contractor to begin without needing to front any of their own funds.

**Streamlined Process:** Unlike traditional construction loans with lengthy underwriting times, this program delivers speed and efficiency, ensuring a smooth experience for both you and the Contractor.



# **General Parameters**



# PRE-CONSTRUCTION ROAD MAP



# LET'S FOCUS ON THE PRE-CONSTRUCTION STEPS FIRST. THEN WE'LL REVIEW WHAT HAPPENS AFTER THE LOAN CLOSES.

### PRE-APPROVAL

Our no obligation pre-approval process can be completed in minutes. Visit our <u>How To Apply</u> page to learn more.

# CONTRACTOR APPROVAL

Contractor receives approval based on qualifications.

### **UNDERWRITING**

Underwriting provides final approval for the loan, contractor and project.



# REVIEW OPTIONS

We'll schedule a meeting to go over your options and ensure this loan is the right choice for your goals.

# PROJECT APPROVAL

The budget, plans and other project documents are reviewed for approval.

### **CLOSING**

Loan closes and the funds are disbursed.



# **CONTRACTOR APPROVAL**

OUR TEAM WILL WORK CLOSELY WITH THE CONTRACTOR TO GET THEM APPROVED. THEY WILL NEED TO MEET THE FOLLOWING BASELINE REQUIREMENTS. MANY CONTRACTORS ARE ALREADY APPROVED OR HAVE BEEN APPROVED USING SIMILAR STANDARDS.

1 - Experience	Must generally have 3 years experience and at least 5 ground-up constructions. Exceptions are allowed on case-by-case basis.
2 - References	2-3 positive references from both homeowners and sub-contractors who have worked with the contractor.
3 - Licensing	Proof they're a licensed Contractor in the state where the property is located . They also must be a VA Registered Builder.
4 1	Evidence of adequate liability and workers

compensation insurance.

4 - Insurance



# **PROJECT APPROVAL**

ONCE THE CONTRACTOR IS APPROVED, WE'LL GUIDE THEM THROUGH WHAT'S NEEDED FOR THE PROJECT APPROVAL.



1 - Contract

The borrower and Contractor must both sign the construction contract. The estimated construction costs in the contract must match the Budget.



2 - Budget

Full estimated cost breakdown provided from the Contractor. Must match amount included in the construction contract.



3 - Plans

One full set of plans/blueprints for the construction and job specifications.



4 - Appraisal

An appraisal will be ordered based on the plans and specifications once the loan is in Underwriting. The appraiser will base the market value on the future completed project.

# POST-CONSTRUCTION ROAD MAP



### NOW LET'S FOCUS ON THE STEPS ONCE THE LOAN CLOSES.

# Construction Draws

Draws are coordinated and timed as needed after the Closing.

# **Final Inspection**

Once construction is complete, a final inspection is ordered.

### **Loan Modification**

The loan converts to a fully amortized VA mortgage and you begin making full interest+principal payments.



The construction phase takes off!

Construction

The loan may be eligible for a rate float-down before it converts to the fully amortized, long-term loan.

**Rate Float Down** 

## **Partner for Life**

We will constantly track the market for refinancing opportunities and be your source for any questions or concerns whatsoever!

# INTEREST RATE FLOAT-DOWN



The note rate at time of closing will be the interest rate for permanent financing, unless it's eligible for an interest rate float-down during the loan's modification to permanent financing. This process gives you a lower final rate after float down, if market rates have fallen. The current market rate at time of modification is the lowest rate with the same cost basis as the note rate for the current product as offered. A minor float-down rate adjustment of (.125%) will be added to the current market rate if eligible for an interest rate float-down at loan modification.

**Example 1:** The final request for disbursement is received after the construction phase is complete, and the current market rate has improved since closing. The new note rate would be lower than the original note rate.

At Clo	sing
Closing Date	01/25/23
Note Rate	6.75%
Cost Basis	102.7

Float-Down Rate		
Final Request for Disbursement	10/01/23	
Current Market Rate	6.5%	
Cost Basis	102.7	
Float-Down Rate Adjustment	0.125%	
Final Rate after Float-Down	6.625%	

**Example 2:** The final request for disbursement is received, but the current market rate has worsened since closing. The final note rate would remain the same.

At Clo	sing
Closing Date	01/25/23
Note Rate	6.75%
Cost Basis	102.7

Float-Down Rate			
Final Request for Disbursement	10/01/23		
Current Market Rate	7.0%		
Cost Basis	102.7		
Float-Down Rate Adjustment	0.125%		
Final Rate after Float-Down	7.125%		

# **FAQ**



#### What is the loan repayment structure? What if I'm only financing part of the costs?

The interest-only payments which are based solely on the amount drawn during construction are included as part of the overall construction budget. Therefore, instead of making those interest only payments during the construction phase, you can instead finance them through the loan. Once construction is complete, you start making normal interest + principal payments based on the total loan amount. Any funds of your own will be drawn first to limit the amount of interest.

#### Can I lock my interest rate?

Yes, you can lock in your interest rate at or before the time of closing to protect against increases. Additionally, if rates drop after construction, you have the option to relock at a lower rate.

#### Can I be my own Contractor?

Yes but self building still requires that you and/or your company meet the Contractor approval requirements.

#### Do I have to already own the land?

No. The loan is designed to finance the land also if needed. The loan can also be used to pay off an existing land loan.

#### Can the loan finance the costs of a "teardown?"

Yes. That would just be included in the Budget.

#### Do I need to sell my current home and Rent somewhere while the new home is being built?

This just depends on whether or not you qualify for the new construction loan while retaining your current home. We will help you determine this during the pre-approval process.

### What if the build time goes over 11 months?

If it extends beyond 11 months, you will need to provide updated income and credit documentation to ensure there were no major changes. Extensions for the build time are allowed up to a maximum of 18 months.

### What types of loan terms/options are available?

The VA option comes in 30 Year Fixed only. There are other options for Conventional if you're interested, We'll assess all your options as part of the pre-approval process.

#### What are the costs associated with this loan?

The costs are generally the same as as a normal purchase mortgage with the addition of several fees related to the oversight process throughout the build period. We'll fully disclose all costs up-front before you decide to move forward, no obligation whatsoever.





# TAKE THE FIRST STEP!

Visit our How to Apply page and learn about our ClearPath™ application process which gives you total control over the process from start to finish.

We look forward to working with you!



www.murraymortgagesolutions.com/howtoapply



Schedule a Meeting with a Loan Officer



Call us at 231-838-7068